



Background

General Location: San Jose/Bay Area, CA
Category: Consumer Services (B2C)
 Construction
Years in Business: 5
Under Present Owner: 5
Hours of Operation: 8:00am - 5:00pm
Owner Hours: Varies
Training: 4 weeks @ 40 hours
Organization Type: C-Corp
Lease Expiration:
Lease Options: Seller owns the property
Building Size:
Employees: 4
Reason for Sale: Personal

Financials

Asking Price: \$2,300,000
Down Payment: Negotiable
Gross Sales: \$3,900,000
Discretionary Cash Flow: \$650,000
FF&E: \$500,000
Inventory Included? Yes
Inventory: \$100,000
Min. Operating Capital:
Real Estate Available? No
Rent: \$1,648
Payroll: \$30,000

Year	2023	2022	2021
Gross Sales	\$ 4,000,000	\$ 3,600,000	\$ 3,800,000
Gross Profit	\$	\$	\$
Disc. Earnings	\$ 650,000	\$ 400,000	\$ 400,000

Broker Info



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Summary

Landscaping and Design Company with High-end Residential Clients in the San Jose and Bay Area. Many Projects are \$1,000,000+. Seller will sell 100% or offer a Partnership.

The company was founded in 2018 and has been owner operated since. They focus on the high-income residential areas and have built an excellent reputation among their clients, Landscape Architects and Designers. They do no advertising or marketing - all clients come from word-of-mouth referrals.

- 100+ Clients
- 5 Star Review Company
- \$600,000 of Equipment and Inventory included (estimated)
- 3d Design Rendering
- Excellent Growth Opportunity available in the Commercial sector.
- Seller willing to stay on after transfer

The seller is open to selling a portion of the company to a partner and venture into the commercial market. He is also willing to stay on post close with a role in the operations. He has an excellent reputation through-out the industry and can be a valuable asset to a buyer.

For more information, please complete the BizEx Buyer Registration at <https://www.bizex.net/buy-business/register>. After registration, Brokers Eric Mellem and Dan Higgins can assist with any questions.