



Broker Info



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Background

General Location: Los Angeles,
Category: Manufacturing
Special Trades
Years in Business: 7
Under Present Owner: Yes
Hours of Operation: 8 AM - 4 PM, Monday -
Friday
Owner Hours:
Training: 8 weeks @ 20 hours
Organization Type: LLC
Lease Expiration:
Lease Options:
Building Size: 1,410
Employees: 0
Reason for Sale: Retirement

Financials

Asking Price: \$390,000
Down Payment: Negotiable
Gross Sales: \$370,293
Discretionary Cash Flow: \$111,668
FF&E: \$3,500
Inventory Included? Yes
Inventory: \$3,250
Min. Operating Capital: \$10,000
Real Estate Available? No
Rent: \$2,115

Year	2020	2021	2022
Gross Sales	\$ 286,343	\$ 287,422	\$ 370,293
Gross Profit	\$ 147,399	\$ 138,422	\$ 203,989
Disc. Earnings	\$ 53,599	\$ 62,283	\$ 77,556

Summary

The company is a branded niche player in the sign manufacturing industry, specializing in bespoke shadow boards. As an established company in the tool organization industry, it operates with a strong presence in Los Angeles and serves clients nationwide.

The company's core focus is on providing customized solutions to various sectors, including aerospace, healthcare, manufacturing, and food and beverage. With a commitment to lean operations, the company ensures efficient processes and delivers exceptional customer service. Its impressive quote to invoice conversion rate of 89% reflects a robust sales performance.

With a broad customer base comprising over 150 accounts, including Fortune 500 companies, the company has garnered a solid reputation in the market. The company's flexibility in terms of location, combined with its sister company in the UK, adds to its appeal as a lucrative investment opportunity within the tool organization sector.

The company is a well-known player in the sign manufacturing industry, specializing in tailor-made shadow boards under its own brand. With a strong foothold in the tool organization sector, particularly in Los Angeles, it caters to clients across the nation.

The primary focus of the company is to deliver personalized solutions to a range of sectors, including aerospace, healthcare, manufacturing, as well as food and beverage. Committed to streamlining operations, it ensures efficiency throughout processes while upholding excellent customer service. Its impressive 89% quote-to-invoice conversion rate showcases a robust sales performance.

The company boasts a broad customer base with over 150 accounts, encompassing Fortune 500 companies, solidifying its reputation in the market. Its flexibility regarding location, along with its sister company based in the UK, enhances its appeal as an attractive investment prospect in the tool organization

sector.